

Propel your investments

New Zealand has long had a love affair with property – but thanks to current market conditions there has never been a better time to consummate.

Property investment expert and business media commentator Nikki Connors says the timing for investing in bricks and mortar is the best it has been in decades.

Drawing on 25 years of award-winning international business and property experience, both here and in London, Connors advocates property as one of the safest investment options in New Zealand's current economic climate.

House prices are significantly depreciated, interest rates are at record lows, the demand for rentals is increasing as building stops and the tax incentives for owning property are considerable.

"When you look at your other options – banks, financial institutions, stocks and shares - I believe property investment is by far the wisest choice."

Nikki, the 2006 co-founder of the Catalyst2 property investment consultancy in Auckland, has combined her property experience with John Lodge, one of the owners of the flagship Ray White Northwood offices (part of the award-winning Trends Realty team), to set up Propellor Property Investments in Christchurch.

Unfortunately, many property investment companies have operated on business plans which push properties they own and manage themselves onto their clients - at inflated market rates.

On top of this, they can recommend legal, lending and accounting teams which also have vested interests in the same property.

In contrast, Propellor works in an entirely unique way. First of all, it is independent from any developers, accountancy firms, legal offices or mortgage brokers.

It operates more like a network of recommended professionals, with the Propellor team doing the legwork to find its clients the most stubbornly professional advisors available.

Working with clients to identify their long-term financial needs and their short-term challenges, Propellor prepares not only a tailored strategy for each client but also conservative ten-year property cash flows showing expected outgoings, income and tax savings.

"It's not about shoe-horning an investor into a property we just have to sell - rather it's about finding the best solution to suit a client's earnings and outgoings and then ensuring they have the right financial and legal structures in place. We search all of New Zealand for the most appropriate properties for that solution."

Best of all, however, is the fact that Propellor doesn't charge one cent for its services.

In fact, it's better than that – Propellor takes its fees from property vendors while also securing significant discounts from its network of professionals for its clients.

"If you sit still and decide to do nothing, you are not preparing for the future – which is why we've named our new company Propellor."

For more information call Propellor Property Investments on (03) 375 9014 or email info@propellorproperties.co.nz www.propellorproperties.co.nz



Nikki Connors, Director, Propellor Property Investments.

Banks? Shares? Trusts?

A smarter strategy for building wealth begins with lower interest rates, depressed property prices, higher rental returns, tax savings every year and long term capital gain...

Start the journey with Propellor Property Investments.

THE FUTURE IS STILL PROPERTY... WE'LL TAKE YOU THERE

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